



Dear Chapter Member:

For the fourth consecutive year, the MN Chapter of NKBA is proud to participate in the *High End Garage Sale* at the Midwest Home Show, November 19-21, 2010, at the Minneapolis Convention Center. The annual Garage Sale is a major, publicized feature of the show, produced by *Midwest Home Magazine*, and will benefit The ReUse Center and the Minnesota Chapter of NKBA.

There are many ways you can participate in this special event:

1. Donate tax-deductible items relative to our industry to be offered for sale at the *High End Garage Sale*
2. Consign. Recover lost revenue by providing products on a consignment basis!
See consignment rules on the enclosed donation form
3. Donate your time (network!), by working a shift during the sale (required if you are providing products on a consignment basis)
4. Donate your time for set-up or tear-down. We need members to help set-up our space before the show and tear-down after the show.
5. Donate miscellaneous items. Aside from sale items we need the following to insure things run smoothly: packaging materials, bubble wrap, tape, bags for purchased items, beverages, and snacks for our volunteers.

If you have left over items, returned or unused inventory, last years models – appliances, plumbing fixtures, lighting, tile, cabinets, furniture, decorative hardware, remnants, home furnishing accessories – or any good stuff that is taking up valuable space, WE CAN USE IT! If we receive your product donation commitment by October 16, your company name will appear in the show program guide. Donors will also receive their company name on the show website and logo recognition at the show (on banners surrounding the garage sale).

The *Garage Sale* is a great opportunity for charitable tax deductions or to recoup lost revenue. This is also a phenomenal opportunity to promote your Minnesota State Chapter, its members and network!

We would greatly appreciate your donation of product and/or time in staffing the event! If you are able to participate in any way, or have questions, please contact Galen Jergenson, Committee Chair (contact information listed below).

If you're ready to donate, enclosed is a copy of the donation form. Please complete the form, listing each item you are willing to donate, include a separate sheet with unique selling points and fax or email to my attention. Delivery and specific show information will follow two weeks prior to the event. If you need advanced storage, please note this in your fax or email.

Thank you for supporting your MN Chapter of NKBA; we're looking forward to another great NKBA High-End Garage Sale!

Sincerely,

Galen Jergenson, CKD, CBD, CKE, CBE – Committee Chair
Cell: (320) 766-0936 E-Mail: gjinitialinteriors@live.com



MN State Chapter NKBA Annual High End Garage Sale
DONATION/PRODUCT DESCRIPTION FORM

Company _____ Contact _____

Address _____ City _____ ST/ZIP _____

Phone _____ E-mail _____

Please Return by October 28, 2010.

Office Use		Product	Consignment?	Estimated Retail Value (\$)
	1		Yes* / No	
	2		Yes* / No	
	3		Yes* / No	
	4		Yes* / No	
	5		Yes* / No	
	6		Yes* / No	
	7		Yes* / No	
	8		Yes* / No	
	9		Yes* / No	
	10		Yes* / No	
	11		Yes* / No	
	12		Yes* / No	
	13		Yes* / No	
	14		Yes* / No	
	15		Yes* / No	

***Consignment stipulations:**

- 1) Individual or company must be an NKBA member (not so for straight donations).
- 2) Each item must sell for \$50.00 or more.
- 3) Individual or company must provide 1 volunteer to work a 4 hour shift at the sale.

Consignment Recovery Formula Example:

*\$200.00 Suggested Retail Value
 \$70.00 Garage Sale Price set at 35% of Retail Value
 \$35.00 50% of the sale price is returned to Consignor
 (Sale prices are reduced a minimum of 30% during the last 4 hours of sale)*

Note: All unsold items will be donated to The ReUse Center. If you would like to pick up unsold items after the close of the sale please make a note above and we will send you more information on when and where to pick up.

***Please include additional notes and unique features on a separate sheet and send to Galen Jergenson:
 Fax: 612-604-0037 / Email: gljinitialinteriors@live.com / Phone (320) 766-0936***